



UNDERSTANDING SELF-ADVOCACY

1. Managing up is holding your manager _____ and helping them help you.
2. It's important to construct measurable goals that benefit both you, your manager and the business.

True False

USING ANALYTICS TO KEEP YOURSELF ACCOUNTABLE

1. _____ indicators are previews of potential outcomes. _____ indicators are retrospective views on existing outcomes.
2. Key performance indicators (KPI) are measurable goals everyone agrees is important to measure.

True False

3. Analytics should not be making you ask deeper questions.

True False

BRINGING NEW TECH TO THE TABLE

1. When picking a new technology, start with identifying an existing problem/opportunity and decide how it can solve that problem or grow your system.

True False

2. The 131 _____ helps you define one problem, come up with three solutions and make one recommendation.