



### WHAT SHOULD SHEET METAL SHOPS AND CUSTOMERS LOOK FOR IN A METAL FORMING EQUIPMENT PARTNER?

1. When looking for a metal forming equipment partner, sheet metal shops and customers should find someone that \_\_\_\_\_, someone who \_\_\_\_\_ and someone who \_\_\_\_\_ them.
2. Part of MetalForming's role is to sit between the customer and supplier, understanding both sides to best influence product roadmaps and new developments.  
a) True    b) False

### WHAT ARE THE LATEST NEEDS AND TRENDS FOR ARCHITECTURAL FOLDING?

1. What is the underlying principle that every metal bending machine needs to do?  
a) Paint the metal    b) Make accurate, consistent bends    c) Cut metal into appropriate sizes
2. You can't have a safety system in place without compromising the speed of your operation.  
a) True    b) False

### WHAT'S NEW WITH ROLL FORMING AND METALFORMING?

1. MetalForming introduced a product on coil processing a few years ago, the \_\_\_\_\_ brand, which is a slitting and cut-to-length machine that has a coil width ranging from 10 to 49 inches.
2. A lot of customers are starting to move towards in-plant roll forming. What are some of the current challenges in the market today?  
a) Long lead times and high prices    b) No manufacturer has a full line available  
c) Inconsistent quality