



PART 1: CREATING OR REFRESHING SALES PRESENTATIONS

1. Using interactive sales presentations has resulted in 3% to _____% increase in close rate.

2. Ingage allows you to seamlessly push updates because it's cloud-based.

True False

3. Ingage gives you full presentation control, but you can also go down to a _____ level.

PART 2: MAKING THE CHANGE TO DIGITAL PRESENTATIONS

1. The average onboarding time for adopting Ingage is _____ to 45 days

2. What are the two approaches Ingage has created to help get customers up and running quickly?

1.

2.

PART 3: USING SALES ANALYTICS FOR SUCCESS

1. Customers who are using Ingage as a training tool are able to cut their training time in _____.

2. Virtual ride-alongs do not allow you to track session data so you can see how long the rep presented in the home.

True False